

One Week Wonder!!

**THE GOAL: 7 IN 7!!
\$700 (or 30 orders) Within 7 Days!**



You can do it using the following dialog:

"Hi! I am SO excited!! I am starting my very own Mary Kay business and my Director has challenged me to collect 30 orders in the next 7 days to get going!! Would you please take a look at the latest brochure and tell me what you absolutely cannot live without? You get a free gift with your purchase just for helping me out!"

Go through the book with your potential customer and walk away with the order— don't wait for a call or an order in the upcoming days, guide her through the catalog if you need to! And always remember to thank her, telling her how much you appreciate her order and her support.

Use the following to track your progress and you'll be there before you know it!

| | | | |
|---------------|----------|---------------|----------|
| 1. Name _____ | \$ _____ | 16.Name _____ | \$ _____ |
| 2. Name _____ | \$ _____ | 17.Name _____ | \$ _____ |
| 3. Name _____ | \$ _____ | 18.Name _____ | \$ _____ |
| 4. Name _____ | \$ _____ | 19.Name _____ | \$ _____ |
| 5. Name _____ | \$ _____ | 20.Name _____ | \$ _____ |
| 6. Name _____ | \$ _____ | 21.Name _____ | \$ _____ |
| 7. Name _____ | \$ _____ | 22.Name _____ | \$ _____ |
| 8. Name _____ | \$ _____ | 23.Name _____ | \$ _____ |
| 9. Name _____ | \$ _____ | 24.Name _____ | \$ _____ |
| 10.Name _____ | \$ _____ | 25.Name _____ | \$ _____ |
| 11.Name _____ | \$ _____ | 26.Name _____ | \$ _____ |
| 12.Name _____ | \$ _____ | 27.Name _____ | \$ _____ |
| 13.Name _____ | \$ _____ | 28.Name _____ | \$ _____ |
| 14.Name _____ | \$ _____ | 29.Name _____ | \$ _____ |
| 15.Name _____ | \$ _____ | 30.Name _____ | \$ _____ |

28 Orders @ \$25 each = \$700!!!

Reimburse yourself for your Starter Kit (\$100 + tax and shipping) and a Qualified Inventory Order (\$600) and receive your \$200 in FREE Mary Kay BONUS products!

That is over \$1800 in retail size products!!

(Inventory must be ordered within 15 days of starting your business to receive the full \$200 Bonus)