Cadillac News

Cherie Thibodeaux
INDEPENDENT SALES DIRECTOR

BOOK 10 ACHIEVERS

Your Name Here | Your Name Here | Your Name Here

DECEMBER IGNITERS - $300 WHOLESALE BEFORE THE 15TH

Sherri Pitre

Marla Ratzlaff

Your Name Here

DECEMBER SPARKLERS - $600 WHOLESALE IN THE MONTH

Marla Ratzlaff

Sherri Pitre

Your Name Here

Stay Connected

JOIN our UNIT FACEBOOK page
Shine Family (ask Cherie to add you)
JOIN our AREA FACEBOOK page
Shaw Area FEARLESS winners

Download the VOXER app
on your smart phone and then search me *"Cherie Thibodeaux"* and 'vox' me a message so I can put you in our UNIT CHAT! Daily support, ideas, inspiration!

Put my email address in YOUR address book
mkshineoffice@gmail.com and check your SPAM for emails from me! We send WEEKLY SHOUT OUTS with YOUR recognition and new info and updates every Monday!

LOG your weekly activity for recognition by going to www.shineunit.com/perfect12 by Mondays noon, then END OF MONTH results for recognition, by the 6th of the month, 11:00 a.m. Dallas time, for your PARTIES, your and your BOOK 10+ results!

JANUARY SPARKLER

PLACE A CUMULATIVE $600 WHOLESALE ORDER TO BE A WINNER!

Star Consultants

star consultant program

Dec. 16, 2020 - March 15, 2021

All 3rd Quarter Star Consultants will be invited to a 1 hr private Zoom event with this international makeup artist!

March 25th
8pm EST

Lori Hogg

Marla Ratzlaff
Diamond Star

Phyllis Breaux
Ruby Star

Sherri Pitre
Sapphire star

Star Consultant Tracking

quarter 3| on target

Name	Total Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Darlene Powell	$ 376.50	$ 1,423.50	$2,023.50	$2,623.50	$3,223.50	$4,423.50
L Boudreaux	$ 307.50	$ 1,492.50	$2,092.50	$2,692.50	$3,292.50	$4,492.50
Susan Guidry	$ 300.50	$ 1,499.50	$2,099.50	$2,699.50	$3,299.50	$4,499.50
Nicole Stewart	$ 280.50	$ 1,519.50	$2,119.50	$2,719.50	$3,319.50	$4,519.50
Sherri Pitre	$ 277.00	$ 1,523.00	$2,123.00	$2,723.00	$3,323.00	$4,523.00
Emily Day	$ 233.50	$ 1,566.50	$2,166.50	$2,766.50	$3,366.50	$4,566.50
Tahisa Colbert	$ 228.50	$ 1,571.50	$2,171.50	$2,771.50	$3,371.50	$4,571.50
Nicole Landry	$ 227.00	$ 1,573.00	$2,173.00	$2,773.00	$3,373.00	$4,573.00
Cathy Burleigh	$ 225.00	$ 1,575.00	$2,175.00	$2,775.00	$3,375.00	$4,575.00
Phyllis Breaux	$ 212.50	$ 1,587.50	$2,187.50	$2,787.50	$3,387.50	$4,587.50
Marla Ratzlaff	$ 130.00	$ 1,670.00	$2,270.00	$2,870.00	$3,470.00	$4,670.00
Cherie Nugent Thibodeaux	$ 600.50	$ 1,199.50	$1,799.50	$2,399.50	$2,999.50	$4,199.50

Wholesale Production

THANK YOU FOR PLACING AN ACTIVE WHOLESALE ORDER LAST MONTH!

Marla Ratzlaff	$658.50
Sherri Pitre	624.50
Emily Day	236.00
Donna Robinson	234.50
Tahisa Colbert	228.50
Nicole Landry	227.00
Jennifer Floore	225.50
Cathy Burleigh	225.00
Brooke Lormand	160.00
Brandy Breaux	86.50
Cherie Nugent Thibodeaux	2128.00

New Team Members in December

SHARE THE MARY KAY OPPORTUNITY!

New Recruit
Recruiter(your name here)

November/December Weekly Retail Sales

Sherri Pitre	$861.00
Sherri Pitre	$451.00
Sherri Pitre	$375.00
Sherri Pitre	$288.00
Susan J. Guidry	$276.00
Susan J. Guidry	$275.00
Sherri Pitre	$170.00
Sherri Pitre	$150.00
Sherri Pitre	$105.00
LeAnna Perez	$89.00
Sherri Pitre	$66.00

TURN IN YOUR WEEKLY ACCOMPLISHMENT SHEETS VIA MARYKAYINTOUCH.COM MONDAYS BY NOON TO BE INCLUDED IN NEWSLETTER RECOGNITION!

Year To Date Skin Care Sets Sold

Sherri Pitre	26
Susan Guidry	10
LeAnna Perez	2
Cherie Thibodeaux	33

December Faces

HOW MANY FACES DID YOU SEE IN DECEMBER?

Sherri Pitre	4

Career Shares in December

Cherie Thibodeaux	11
Your Name here	

SHARE THE MARY KAY OPPORTUNITY!

Cadillac Unit

JUNE 30TH, 2021

Seminar Year Scoreboard

Court of Sales

Sherri Pitre
Queen of Sales
Year To Date

Name	YTD Contest Credit
Sherri Pitre	$ 11,343.00
Marla Ratzlaff	$ 10,602.00
Phyllis Breaux	$ 6,223.50
Susan Guidry	$ 3,396.00
Stefani Broussard	$ 3,355.00
Donna Robinson	$ 3,040.00
Patricia Chapdelaine	$ 2,676.50
Pandora Zenon	$ 2,401.10
L Boudreaux	$ 2,347.00
Brandy Breaux	$ 2,061.50
Chrissy Lalonde	$ 1,851.00
Emily Day	$ 1,340.50
Natalie Romero	$ 1,319.50
Darlene Powell	$ 1,264.00
Nicole Stewart	$ 1,229.00
Jennifer Floore	$ 1,082.70
Anna Olivier	$ 941.00
Monica Calvert	$ 940.00
Jessica Conrad	$ 919.00
Nicole Landry	$ 909.00
Sarah Walcott	$ 909.00
Reanna Metcalf	$ 906.00
Andrea Hollier	$ 778.00
Cathy Burleigh	$ 587.00
Rebekkah Sonnier	$ 523.00
Jessica Cahanin	$ 516.00
Regina Garcia	$ 479.00
Mary Richard	$ 467.00
Catherine Kibodeaux	$ 460.00
Tahisa Colbert	$ 457.00
Sandra Wells	$ 455.00
Catherine Joslin	$ 450.00

Court of Sharing

Marla Ratzlaff
Queen of Sharing
Year To Date

Name	New	Seminar Qualified	Earned Commissions
Marla Ratzlaff	3	4	$ 305.10
Cherie Nugent Thibodeaux	5	3	$ 402.56

Seminar 2021 Court Prizes

COURT OF SALES

SHINE UNIT: $10,000, UNIT COURT
AREA: $20.000, PRINCESS COURT
COMPANY: $40.000, QUEENS COURT

COURT OF SHARING

UNIT: 6 QUALIFIED TEAM MEMBERS
AREA: 12 QUALIFIED TEAM MEMBERS
COMPANY: 24 QUALIFIED TEAM MEMBERS

Cadillac Unit

JUNE 30TH, 2021

Shine Unit Monthly Contests and Promotions

December Super TTT Winners

NEWSLETTER RECO

Sherri Pitre
Susan Guidry
Marla Ratzlaff
Phyllis Breaux

PARTY PACK WINNERS

YOUR NAME HERE

NEWSLETTER RECO

YOUR NAME HERE

EARN YOUR PACK OF SCRATCH OFF POSTCARDS!

Pre-sell 5 Clinical Solutions 0.5 Sets

Extra gift for the one who sells the MOST Sets (over 5).

Fill in your discount!

Look who enrolled their customers to receive the Spring Look Book

PREFERRED CUSTOMER PROGRAM

Sherri Pitre - 77
Susan Guidry - 30
Donna Robinson - 25
Cherie Thib - 98

Cadillac Unit

JUNE 30TH, 2021

THE SHINE UNIT is heading for Cadillac

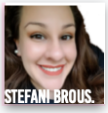
GOAL: 10 RED JACKETS

RED JACKET D.I.Q.'s / CAR DRIVERS(10+ ACTIVE)

RED JACKET TEAM LEADERS 5-7 ACTIVE)

RED JACKET STAR TEAM BUILDERS(3-4 ACTIVE)

SENIOR CONSULTANTS(1-2 ACTIVE)



GOAL: 10 RED JACKETS!
WE NEED YOU IN RED!

Don't Shine so others can see you, Shine so that through you, others can see **HIM.**

MATTHEW 5:16

SHINE LEADERS

	Monthly Production					Monthly Team Counts			
Name	Personal Wholesale	Team Wholesale	Combined Personal and Personal Team	2nd Tier Team	Combined Personal, Personal Team and 2nd Tier Team	Total Personal Team Count (N, A, I and T status)	Non Terminated	Active Consultants	Personal Active Red Jacket Count
Susan Guidry	$ 0.00	$ 893.00	$ 893.00	$ 322.50	$ 1,215.50	4	4	3	1
Sherri Pitre	$ 624.50	$ 453.50	$ 1,078.00	$ 0.00	$ 1,078.00	9	7	3	
Marla Ratzlaff	$ 658.50	$ 322.50	$ 981.00	$ 0.00	$ 981.00	3	3	3	

Cadillac Unit

JUNE 30TH, 2021