

# **VIRTUAL LUSH SPA/HYDRASESSION**

Welcome everyone!

Make sure you have everything you need – a piece of paper & a pen, all the samples, a bowl of warm/hot water, a few wash cloths, a hand towel, scissors to cut open your samples...

\$100 cash

Comments queen

## **WHAT IS A LUSH SPA EXPERIENCE?**

It's our version of a really popular and expensive appointment at a spa that you will LOVE! These specific steps give us a layering approach to your skincare routine that mimics the spa experience with similar ingredients, yet easy and safe to use at home. This is something you do in addition to your daily routine either once a week, once or twice a month, or even once a quarter depending on your desires. I personally like to do it once a week.

Adding this to your daily skin care routine helps maximize your skin care benefits and involves deep exfoliation, gentle pore-declogging followed by extreme healthy nourishing hydration.

## **COUPLE IMPORTANT DISCLAIMERS:**

When we did extensive research on hydrofacials done at a spa – here is what we found. First it is typically done at a dermatologists' office or a med spa by a licensed esthetician or a MD (e.g. a dermatologist). So it's important to note that this is a spa treatment that we are mimicking with VERY similar products & VERY similar ingredients – but we are NOT estheticians and we are NOT dermatologists.

Please be aware that everyone's level of exfoliation is different – in a hydrofacial at the spa they do a manual cleanse followed by microdermabrasion then a chemical peel after microderm – I want you to know that Mary Kay does not suggest double layering the

microdermabrasion with the facial peel BUT in a spa they do double layer – so you can do a couple things...

1. You could use one on your hand and one on your face & see what your skin needs – or you could do microderm on one cheek & the peel on the other  
OR
2. You CAN use them on your face back to back if feel you're ok with that. I absolutely layer them when I'm doing it on my own face & I'm OBSESSED with the way it feels but if you feel like you are sensitive to exfoliators, you may want to try doing just one of each on each cheek – the most important thing is that you do what's comfortable for you!

Lastly – I have to talk to you about the difference between this lush spa experience & a daily skin care routine. (Dental analogy -- cleanser & moisturizer are like your toothbrush & toothpaste – so these hydrasession products are NOT to be used without a good cleanser & moisturizer first because the hydrasession would be like going to the dentist to get a deep clean or a whitening treatment and you would never whiten your teeth but never brush them! Also be sure to ONLY use products on your face that are made for your face (so no body wash, body lotions, body scrubs, etc.) and ONLY use products that are tested & formulated to work together!)

And the biggest disclaimer I need to remind you of is just DO NOT do this on a daily basis! This is only to be done once a week at the very most, if not just once or twice a month.

Okay so let's DO THIS!!!

Step 1 in our lush spa experience is our **TimeWise Repair Volufirm foaming cleanser** -- this is a foaming, pampering cleanser that your skin has been searching for! Every day skin cells that are ready to be sloughed away accumulate on your skin's surface – so this cleanser gently sweeps away complexion-dulling impurities as it leaves your skin feeling revitalized & hydrated. It also contains a skin volume-supporting peptide to help your skin feel supple, moisturized & help renew your skin's radiance.

Suggest that they don't rinse yet -- mix the microdermabrasion:refine step in with their cleanser

### **Microdermabrasion refine:**

This step is a physical exfoliator that reduces the appearance of fine lines and gently refines skin's texture as it removes surface dead skin cells and build-up from pores. Get this – congested pores can lead to stretching of the pore wall, making them look enlarged. Eliminating impurities trapped within is an important first step toward improving the appearance of your pores. So in a nutshell – this product will dramatically improve skin texture, visibly improves the look of fine lines, immediately minimizes the appearance of pores and helps stimulate circulation with aluminaoxide crystals (same ingredient used in most spas)

### **Charcoal mask: (set timer for 20 minutes)**

Our triple-action charcoal mask acts like a magnet to deep-clean & gently unclog your pores. This formula is clinically show to instantly absorb excess oil and reduce shine. It also contains honeysuckle & navy bean extracts shown to target the appearance of skin discoloration.

WHILE CHARCOAL MASK IS SITTING FOR 20 MINUTES:

**TALK ABOUT WHY WASH YOUR FACE WITH MK**

### **UPCOMING EVENTS**

**Satin Lips shea sugar scrub (you don't have this sample but I'm going to tell you about it)**

- Shea Sugar Scrub exfoliates with natural sugar crystals to gently polish dry, chapped lips to perfection. Blended with luscious shea butter, the scrub leaves lips feeling soft, smooth and conditioned. This expertly formulated scrub also includes sunflower oil, known to be rich in the antioxidant Vitamin E. Gently massage this confection onto lips and whisk away dryness. Lip texture is immediately improved and lips are left looking revitalized.

\*\*\*\*we're going to switch up the order of the hydrogel eye patches and the Revealing Radiance facial peel just to help save time

So next you're going to apply your hydrogel eye patches under your eyes.

### **Revealing Radiance facial peel: (set timer for 10 minutes)**

Here's how TimeWise Repair Revealing Radiance Facial Peel helps transform the look of skin:

- The glycolic acid goes to work immediately, removing dead skin cells from skin's top surface layer.
- This exfoliating ingredient also works on the remaining surface layers, breaking apart the bonds connecting thousands of other dead cells so they can be released and plumper, fresher cells can take their place. By increasing the rate at which skin-dulling dead cells on multiple surface layers are eliminated, the power of glycolic acid enhances skin's own renewal process for a rejuvenated look.
- This advanced exfoliation method also significantly smooths skin, reducing the "hills and valleys" associated with a drier rougher texture.
- Once the layers of dead surface cells have been removed, your skin will be primed and ready to accept the benefits of other age-fighting treatments.
- Because we wanted the formula to be gentle enough to use twice a week, we paired the glycolic acid with an exclusive blend of calming botanical extracts+.
- Since some people can experience dryness after using a peel, the formula also contains a marine extract which has been shown to have hydrating benefits.+

SHARE QUICK I-STORY while facial peel & hydrogel eye patches sit.

Comment below your interest level:

A = ABSOLUTELY! SIGN ME UP! If this is you, we have a signing bonus for you if you comment below "sign me up!"

B = borderline – I'm not a yes or a no, I'm borderline

C = I want to remain a happy customer

Remove eye patches, gently pat in any remaining gel

### **TimeWise Repair Advanced lifting serum aka spanx for your face**

- Improves skin elasticity and firmness
- Tightens the appearance of sagging skin and gives facial contours a firmer look
- Helps cheeks, jawline and neck appear firmer and more lifted
- Includes Volu-Firm® Complex, plus two new ingredients that support skin's natural collagen, elastin and hyaluronic acid
- Clinically shown to visibly lift skin and reduce the look of deep lines and wrinkles

### **Naturally Nourishing Oil aka Jesus tears (you don't have this sample but I'm going to tell you about it)**

- Features a blend of sweet almond oil, olive oil and sesame oil, which are natural emollients and provide moisturizing benefits
- Includes squalane, derived from plants, which is an excellent moisturizer to help support the skin barrier and reduce dryness
- Vitamin E provides protective antioxidant benefits.
- Features a light vanilla scent
- Free of parabens, phthalates, synthetic fragrance, synthetic dyes and SLS/SLES as are all Mary Kay Naturally products, plus Nourishing Oil is also free of silicone, mineral oil and alcohol or any ingredients that have been genetically modified.
- 100% natural origin of total ingredients

#### **Benefits**

- Leaves skin feeling hydrated and nourished.
- Skin is left looking revitalized and with a healthy glow.
- Skin feels satiny smooth, soft and supple.
- Absorbs quickly and feels lightweight

### **TimeWise Repair Night Treatment with retinol:**

Night treatment with retinol is formulated to fight the appearance of deep lines & wrinkles, promotes the production of collagen & helps increase elasticity. It immediately triples skin hydration, increases skin moisture for 12 hours, helps accelerate cell turnover to allow more youthful cells to & noticeably smoothes neck area.

Retinol is considered to be the gold standard ingredient when it comes to anti-aging...and because the retinol is encapsulated, it's protected against degradation from air & light which helps preserve its stability & maximum efficacy. The encapsulation also provides more controlled release to help minimize potential irritation.

### **TimeWise Repair Eye Renewal Cream:**

The skin around the eyes has fewer sebaceous glands and less collagen & elastin than skin elsewhere on the face & as people age, the fat pad beneath the dermis diminishes, causing the skin to appear even thinner & the hollowed-out appearance under the eyes – which means the eye-area skin requires a little extra attention.

Eye renewal cream firms & tones sagging skin around the eyes, minimizes the appearance of deep wrinkles, immediately doubles skin hydration & increases moisture for 12 hours & restores a youthful lift. The customized applicator tip is designed to help stimulate microcirculation & helps reduce puffiness.

### **TimeWise moisture renewing gel mask:**

- This multitasking genius breathes new life into tired, sluggish, stressed skin. This gel mask is deeply hydrating, replenishing moisture on contact and delivering other skin-renewing benefits.

- 10 skin-loving benefits: instantly hydrates while locking in moisture, helps reduce the appearance of pores as well as fine lines and wrinkles, skin feels firmer, healthier, smoother & softer, skin appears less stressed, feels nourished, purified & calmed

- You can either apply this and rinse after 10 minutes or leave it on all night & sleep in it overnight for an enhanced pampering experience!

Fact – as we age, our skin's ability to stay properly hydrated is diminished, which leads to skin looking older than it actually is. All women – even those with oily skin – need to use skin care products that

are formulated to not only *add* moisture but also help skin *hold in* every precious drop.

**Satin Lips Shea butter balm (you don't have this sample but I'm going to tell you about it)**

- Once Shea Sugar Scrub has worked its magic, pamper your lips with a kiss of nourishment. Shea Butter Balm is formulated to leave lips feeling satiny smooth and deeply moisturized. Watch dryness melt away as a mix of shea and jojoba butters comforts and soothes lips. Shea butter, known to be rich in antioxidants Vitamins A and E, helps skin retain moisture. And jojoba butter is known to mimic oils that are naturally produced by our body, helping to moisten and protect the skin. So it's like giving your lips a double dose of moisture. This hydrating balm is just what thirsty lips crave.

So how are you feeling after your lush spa experience? Are you obsessed?! Y'all you would have just paid \$250 or more plus a tip if you had gotten that done at a spa!

**STEALS & DEALS**

We have 3 options for our steals & deals tonight...

GET IT ALL – you can get the entire TimeWise Repair set (your daily skin care regimen) plus every step of the lush spa experience (the top row of products) AND the travel roll-up bag to put it all in –FOR JUST \$399!!! That's a \$493 value so you're getting almost \$100 in FREE products!!!

If you're already using a daily skin care regimen or you just want the lush spa experience collection – you'll get the top row of products + the Repair cleanser + the travel roll-up bag to put it all in for just \$249!!! That's a \$318 value so you're getting \$69 in FREE products!!!!

If you're not currently using a good daily skin care regimen, we recommend that you at least start there (remember the lush spa experience is like going to the dentist to get a deep clean whereas a daily skin care regimen is like brushing your teeth). So if that's you – the last deal we have for you is to get the entire TimeWise Repair set plus the

travel roll-up bag to put it all in for just \$199!! That's a \$240 value so you're getting \$41 in FREE products!!

If you know you're going to get a steal deal tonight, go ahead & comment STEAL DEAL for extra entries to be our comments Queen!

Ask for Comments Queen to be announced.

Fill out Google Form to be entered into our monthly \$100 cash giveaway!